

Z.O.M.O.

Zelle® or Miss Out!

So... your FI isn't in the Zelle Network®? Do you even **do** digital banking, boss?

With Zelle®, your FI can increase digital banking engagement and cross-selling opportunities—and you (and your customers) can stop missing out.

FUN FACTS:



When sending someone money, having the person receive it instantly is very important to 67% of U.S. consumers sending P2P payments.1



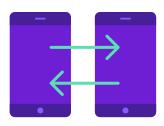
Zelle® users had significantly higher levels of engagement with their FI compared to consumers who didn't use Zelle®.2



FUN FACTS:



Nearly 80% of consumers say instant payments are the most important feature their bank could offer.³



As consumers reduce use of cash, their projected mobile P2P transaction value will grow by over \$2,000 through 2027.4

WANT THE CURE FOR Z.O.M.O.?

Visit P2P Payments with Zelle® | Early Warning to learn more.

- 1 Datos (AiteNovarica), <u>The U.S. P2P Payments Market: Surprising Data Reveals Banks Are Missing the Mark</u>, June 2023
- 2 Curinos Report, Zelle® Usage Drives Customer Engagement, December 2022
- 3 EPAM, Consumer Banking Report 2024, February 2024
- 4 Insider Intelligence, Mobile P2P Payments Forecast 2023, June 2023